Landmark Shop: Information and Terms

The Landmark Arts Centre (LAC) is an independent charity housed in a magnificent Grade II* listed building. We are an exciting and dynamic arts centre committed to delivering a wide-ranging arts and education programme for the local and wider community.

Landmark Trading (LMT) operates the café and shop on behalf of the Landmark Arts Centre. As part of our current expansion of the Landmark Shop, we are widening our selection of artwork, crafts, and gifts, creating opportunities for local artists and makers to showcase their work to our community and visitors.

If you are interested in having your work considered for the Landmark Shop, please read the information below to understand how the arrangement works and what you can expect if selling with us.

Selection of work

We welcome applications from local artists, makers and small creative businesses whose work has a connection to the Landmark, Teddington, the London Borough of Richmond upon Thames or our wider local arts community.

We are particularly interested in work that:

• complements the Landmark's vibrant arts programme and appeals to our local and wider community;

• demonstrates creativity, care and a high standard of production;

• is independently designed and made by the applicant or their small creative business;

• is original work and is not mass produced or sourced from third party suppliers; and

• had not been produced utilising AI generation tools.

We aim to offer a varied and regularly changing selection of work in the shop. As space is limited, we cannot guarantee that all applicants, products or items submitted will be accepted for sale.

Submitting an application does not guarantee that work will be selected. LMT may select particular products from an applicant's range based on their suitability for the shop, available space and the overall balance of the selection.

Display and rotation

The Landmark Shop operates a rotating selection of products, with stock reviewed approximately every three months. We will discuss the proposed display period with suppliers and aim to plan rotations in advance where possible.

Some products may not be available for sale during art fairs or private hires taking place within the building.

The supplier is responsible for delivering stock to the Landmark Shop and collecting it at the end of the agreed display period, unless an alternative arrangement has been agreed with LMT.

Commission and payment

Items are sold on a commission basis.

For artwork, gifts and other eligible products, the supplier receives 65% of the retail selling price and LMT retains 35% as commission, inclusive of VAT.

For greetings cards, the supplier receives 50% of the retail selling price and LMT retains 50% as commission.

LMT will provide the supplier with a statement detailing sales made during the relevant payment period. Proceeds from sales will be paid to the supplier by BACS on a quarterly basis.

Stock and product information

Suppliers are responsible for providing accurate information about their products, including product descriptions, prices and any relevant care or usage information.

LMT reserves the right to decline, remove or discontinue any product that it considers unsuitable for sale in the Landmark Shop.

Display period and unsold stock

Stock will normally be displayed for eight to twelve weeks, unless another period has been agreed with the supplier.

At the end of the agreed period, LMT may request that unsold stock is collected.

If a supplier wishes to withdraw stock before the end of the agreed period, they should contact LMT to arrange this.

Risk and insurance

All stock is supplied at the supplier's risk. LMT will take reasonable care to keep items in a secure environment but cannot accept liability for loss of or damage to stock while it is in our possession.

Suppliers are responsible for arranging their own insurance cover for their stock if they wish to do so.